## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

November 3, 2016

# **IRIDEX CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 0-27598 (Commission File Number) 77-0210467 (IRS Employer Identification No.)

1212 Terra Bella Avenue Mountain View, California 94043 (Address of principal executive offices, including zip code)

(650) 940-4700

(Registrant's telephone number, including area code) (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On November 3, 2016, the Company announced its results of operations for the third quarter ended October 1, 2016. A copy of the Company's press release announcing such results dated November 3, 2016 is attached hereto as Exhibit 99.1.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release dated November 3, 2016.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### **IRIDEX CORPORATION**

By:

/s/ WILLIAM M. MOORE

William M. Moore President and Chief Executive Officer

Date: November 3, 2016

#### EXHIBIT INDEX

Exhibit	
No.	Description
99.1	Press Release dated November 3, 2016.



#### FOR IMMEDIATE RELEASE

#### **IRIDEX Reports 2016 Third Quarter, Nine-Month Results**

#### Cyclo G6<sup>™</sup> Glaucoma Laser Platform Third Quarter Revenues Up 442 Percent Year-over-Year

**Mountain View, CA. – November 3, 2016 –** IRIDEX Corporation (Nasdaq: IRIX) today reported financial results for the third quarter and nine months ended October 1, 2016.

Revenues were \$9.8 million for the third quarter of 2016, flat from \$9.8 million for the 2015 third quarter. Growth in revenues from the Company's Cyclo  $G6^{TM}$  glaucoma laser platform, which increased 442 percent compared to the third quarter of 2015, was offset by lower revenues in certain retina products although the Company ended the third quarter with a record high in back orders. For the first nine months of 2016, revenues were \$33.6 million compared to \$29.6 million in the prior year period, an increase of 13.4%.

- **G6 Glaucoma Laser Platform** For the 2016 third quarter, the Company sold approximately 90 Cyclo G6<sup>™</sup> glaucoma laser systems and shipped approximately 7,000 G6 probes. "The G6 platform continues to outperform our expectations in terms of both systems sold and disposable probe utilization. The G6 platform is rapidly transforming our business and the treatment of glaucoma as evidenced by continued strong market acceptance of our products and clinical feedback from our customers," stated William M. Moore, President and CEO.
- **Retina Products** In the last several weeks of the 2016 third quarter, the Company experienced back orders for certain retina products as the Company evaluated potential supply chain and sales force training issues. The Company has completed its analysis and has started to work through its back orders. "Our team is focused on providing our customers with products of high quality and reliability. I am pleased that we identified and resolved these issues in an expeditious manner," stated Mr. Moore.

Gross margin for the 2016 third quarter was 43.4 percent compared to 49.3 percent for the third quarter of the prior year. Gross margin was impacted in the 2016 third quarter by an increase in manufacturing overhead and an increase in manufacturing variances.

The operating loss for the 2016 third quarter was \$1.2 million compared to an operating income of \$0.1 million for the 2015 third quarter.

Net loss for the third quarter of 2016 was \$0.7 million, or \$0.07 loss per share, compared to a net income of \$0.4 million, or \$0.04 income per share, for the prior year period. Net loss for the first nine months of 2016 was \$0.9 million, or \$0.09 loss per share, compared to a net income of \$0.0 million, or \$0.00 income per share, in the first nine months of 2015.

Guidance: The Company continues to expect revenue growth for the full year 2016 to be in the low double-digits. For the fourth quarter of 2016, the Company anticipates revenues of \$12.4 million to \$12.9 million. **Recent Business Highlights** 

- American Association of Ophthalmology (AAO) Conference IRIDEX delivered a robust summary of the clinical and economic advantages of the Company's MicroPulse® technology at the recent AAO Conference, including presentations by leading physicians from around the world regarding its glaucoma and retina product offerings.
- U.S. Sales Team IRIDEX recently expanded the Company's U.S. sales team by two individuals.
- **FDA Authorization of New G6 Probe** The Company recently received FDA authorization for a new disposable probe for its G6 platform. IRIDEX believes this will be the first illuminated probe for the treatment of late stage glaucoma.
- **Revolving Credit Facility** On November 2, 2016, the Company entered into a Loan and Security Agreement with Silicon Valley Bank providing for a \$15.0 million secured revolving loan facility, with availability subject to an accounts receivable borrowing base formula. The three year Revolving Loan Facility accrues interest at a rate equal to the Wall Street Journal Prime Rate plus 1.5% and does not include any financial covenants.

#### **Conference** Call

IRIDEX management will conduct a conference call later today, Thursday, November 3, 2016, at 5:00 pm Eastern Time. Interested parties may access the live conference call by dialing (877) 407-0784 (US) or (201) 689-8560 (International) and requesting the IRIDEX 2016 Third Quarter Results Conference Call, or by visiting the Company's website at www.iridex.com. A telephone replay will be available beginning on Thursday, November 3, 2016 through Thursday, November 10, 2016 by dialing (844) 512-2921 (US) or (412) 317-6671 (International) and entering Replay Pin # 13647465. In addition, later today an archived version of the webcast will be available on the Company's website at www.iridex.com.

#### **About IRIDEX**

IRIDEX Corporation was founded in 1989 and is a worldwide leader in developing, manufacturing, and marketing innovative and versatile laser-based medical systems, delivery devices and consumable instrumentation for the ophthalmology market. We maintain a deep commitment to the success of our customers, with comprehensive technical, clinical, and service support programs. IRIDEX is dedicated to a standard of excellence, offering superior technology for superior results. IRIDEX products are sold in the United States through a direct sales force and internationally through a combination of a direct sales force and a network of approximately 70 independent distributors into over 100 countries. For further information, visit the IRIDEX website at http://www.iridex.com/.

#### Safe Harbor Statement

This announcement contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Act of 1934, as amended, including those statements the Company's guidance concerning its results for full year 2016 and fourth quarter 2016, including anticipated ranges of revenue and revenue growth; the causes of back orders with certain retina products and the Company's expectations to resolve

those issues and ship its back orders; future demand and order levels for the Company's products; regulatory approvals and future product releases; the availability of funds under the Company's loan facilities; future marketing activities; and the Company's strategic plans and objectives. These statements are not guarantees of future performance and actual results may differ materially from those described in these forward-looking statements as a result of a number of factors, including: the Company's ongoing evaluation of the causes of the issues experienced in the 2016 third quarter; quality and control and production issues; defects in product design; risks associated with international sales; general economic and political conditions globally or regionally; business and economic conditions in the industries in which the Company operates; the ability to develop new products; the ability of new and existing products to achieve and maintain market acceptance; increases in and effects of competition; uncertainty regarding healthcare reform measures and changes in third-party coverage and reimbursement policies; changes in collaborative relationships; changes in unit pricing of products; changes in sales force or distributor relationships; any failure to manage growth in the Company's business, including growth through acquisitions; any failure to maintain or successfully protect intellectual property rights; any loss of key personnel; any failure to accurately forecast demand for the Company's products; reliance on sole and limited source suppliers; the impact of FDA, environmental and other regulations on business; any failure to comply with regulatory and legal requirements; loss of reputation, including as a result of any misuse of products; any recalls of products; and product liability and other legal claims. Please see a detailed description of these and other risks contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2016, and Quarterly Reports on Form 10-Q for subsequent fiscal quarters, each of which was filed with the Securities and Exchange Commission. Forward-looking statements contained in this announcement are made as of this date and will not be updated.

#### **Company Contact:**

Atabak Mokari CFO & VP, Corporate Development 650-940-4700

#### **Investor Relations Contact:**

Matt Clawson Pure Communications 949-370-8500 matt@purecommunicationsinc.com

#### TABLES FOLLOW

# IRIDEX Corporation Condensed Consolidated Statements of Operations (In thousands, except per share data) (unaudited)

	Three Months Ended				Nine Months Ended			
	October 1,		October 3,		October 1,		October 3,	
	2016 2015		2015	2016		2015		
Total revenues	\$	9,789	\$	9,815	\$	33,628	\$	29,644
Cost of revenues		5,544		4,974		18,352		15,176
Gross profit		4,245		4,841		15,276		14,468
Operating expenses:								
Research and development		1,256		1,237		4,007		4,000
Sales and marketing		2,378		2,234		7,212		6,463
General and administrative		1,858		1,227		5,546		4,206
Total operating expenses		5,492		4,698		16,765		14,669
(Loss) income from operations		(1,247)		143		(1,489)		(201)
Other (expense) income, net		(51)		164		(83)		134
(Loss) income from operations before benefit from income taxes		(1,298)		307		(1,572)		(67)
Benefit from income taxes		(627)		(135)		(674)		(103 <u>)</u>
Net (loss) income	\$	(671)	\$	442	\$	(898)	\$	36
Net (loss) income per share:								
Basic	\$	(0.07)	\$	0.04	\$	(0.09)	\$	0.00
Diluted	\$	(0.07)	\$	0.04	\$	(0.09)	\$	0.00
Weighted average shares used in computing net (loss) income per share:								
Basic		10,129		9,972		10,083		9,956
Diluted		10,129		10,094		10,083		10,142

#### IRIDEX Corporation Condensed Consolidated Balance Sheets (In thousands) (unaudited)

	October 1, <u>2016</u>	January 2, <u>2016</u>		
Assets				
Current Assets:				
Cash and cash equivalents	\$ 9,57			
Accounts receivable, net	7,92			
Inventories	12,67			
Prepaids and other current assets	1,22			
Total current assets	31,40	6 30,769		
Property and equipment, net	1,44			
Intangible assets, net	25			
Goodwill	53			
Deferred income taxes-long term	8,98	5 8,985		
Other long-term assets	8	7 164		
Total assets	\$ 42,71	4 \$ 41,823		
Liabilities and Stockholders' Equity				
Current Liabilities:	<b>•</b>	<b>a b b c c c c c c c c c c</b>		
Accounts payable	\$ 2,47	· · · · · · · · · · · · · · · · · · ·		
Accrued compensation	1,57			
Accrued expenses	1,62			
Accrued warranty	57			
Deferred revenue	1,30			
Total current liabilities	7,54	3 7,431		
Long-Term Liabilities:				
Other long-term liabilities	61	9 704		
Total liabilities	8,16	2 8,135		
Stockholders' equity:				
Common stock	11			
Additional paid-in capital	39,74			
Accumulated deficit	(5,30			
Total stockholders' equity	34,55	2 33,688		
Total liabilities and stockholders' equity	\$ 42,71	4 \$ 41,823		